**Press Release**

# Berggruen Hotels Selects IDS NEXT Property Management Software for 11 Properties under 'Keys Hotels' Brand

**Bangalore, June 11, 2013:** Leading hospitality brand, Berggruen Hotels Pvt Ltd ties up with IDS NEXT for its property management software. Through this partnership, IDS NEXT will deploy its FortuneNEXT 6i Professional, an enterprise class solution at 11 properties belonging to Berggruen Hotels across India. These hotels operate under the well-known brand called 'Keys Hotels'.

Through this business co-operation, IDS NEXT's FortuneNEXT 6i Professional will power 1080 rooms of Keys Hotels in Ludhiana, Pune, Mumbai, Mahabaleshwar, Goa, Hosur, Bangalore, Trivandrum, Chennai etc.

Speaking on this large hospitality group joining the IDS NEXT fraternity, **Mr. Binu Mathews, COO, IDS NEXT** said, "We are glad to be the preferred software vendor for Berggruen Hotels. They are a leading brand in India, with aggressive growth plans. With FortuneNEXT 6i Professional, Keys Hotels can now access a robust and flexible property management system that can scale to meeting their growing needs. Our comprehensive solution includes both front and back office modules runs on a single database and is PA DSS compliant to offer greater data security."

Software modules offered to Keys Hotels through FortuneNEXT 6i Professional include Front Office Management, Point of Sale, Accounts Receivable, Sales and Marketing, Banquets and Conference Management, Telephone Management, Material Management, Food and Beverage Costing, Financial Accounting System, HR and Payroll, Maintenance and Management and Mobile POS Interface

Besides FortuneNEXT 6i Professional, Keys Hotels will also access a large bouquet of other solutions, which seamlessly integrate with their property management system.These include the last-minute rooms booking app, RoomsTonite and the Feedback and Loyalty Management Solution – Guest Dynamix. In line with their request for a centralized solution, IDS NEXT also provided Keys Hotels with a Central Reservation System and Central Financial Reporting System.

One of the prominent benefits of the IDS NEXT property management system is slated to be the RezNext dashboard that is geared to the needs of Keys Hotels. This dasboard will enable top management to access real-time group level intelligence on hotel performance, such as occupancy, sales and other stastics.

Another part of the RezNext solution set that will be leverage by Keys Hotels is a group login to facilitate rate and channel management at a central level. This will introduce a host of efficiencies and enable the management at Keys to create and launch schemes that can increase revenue.

Before Keys Hotels chose IDS NEXT, they were working with multiple vendors for their requirements, of point-of-sale, material management, financial accounting and property management systems. "We are pleased about our association with IDS NEXT as it is a widely accepted name in hospitality technology industry and has a strong hospitality technology domain experience. Our hotels are located across geographies in India and we needed fully integrated software and a vendor with pan India presence for support and problem resolution. In our discussions with IDS, we found that they understood our operational requirements and were able to offer us a solution to meet our ambitious growth plans. We have always been technology driven and have adopted the top of the line technology solutions which was one reason we selected the latest IDS FortuneNext 6i version. Going forward we wish to move to cloud computing and we would evaluate IDS NEXT cloud computing solution when they launch this version ," said **Mr. Vikas Chadha, Chief Financial Officer, Berggruen Hotels Pvt Ltd.**

**About IDS NEXT**

IDS NEXT, is a global leader in providing ERP and total technology solutions for the Hospitality and Leisure industries. With a track record that spans 25+ years, we has earned the trust of over 3200 customers globally, and have with a strong presence in 40 countries across South Asia, Middle East, Asia Pacific and Africa. IDS NEXT's clients include Ramada Hotels, ETA Star, Ramee, Sterling, Choice Hotels International, Swissôtel, Aitkens Spence, John Keells Group, Sarovar Hotels & Resorts, ITC Fortune Group, Royal Orchid Hotels, Pride Hotels, and many more.

Our portfolio of capabilities include, Business Outcome Services, Software Development, Mobility Solutions, Total Technology Solutions and a range of next generation softwareproducts that address every segment of the hospitality industry, including independent hotels, chain hotels, business hotels, resorts, clubs, service apartments, limited service, spas, cruise liners and restaurants. For more information about us visit **http://idsnext.com/**

**About Berggruen Hotels Pvt Ltd**

Berggruen Hotels was founded in 2006 with the intent to build out a leading, quality brand of mid-market hotels and upscale resorts in India under the brand name of **"KEYS".** The Company is managed by a world class management team with collective experience of over 120 years in hospitality at senior management levels. Keys currently have a portfolio of 14 operating including 8 managed hotels. The hotels are located at Trivandrum, Bangalore, Ludhiana, Delhi, Mahabaleshwar, Pune, Aurangabad, Chennai, Goa and Mumbai. Keys is growing at a rapid pace and has a strong pipeline of Hotels to be opened next year in locations like Cochin, Vizag, Amritsar, Shirdi, NCR etc. The company is actively pursuing growth through management contracts to increase its footprint in India.

For more information, visit http://www.keyshotels.com/

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