



PRESS RELEASE

IDS SOFTWARES STRENGTHENS OMAN PRESENCE WITH VISION IT SOLUTIONS LOCAL PARTNER WILL OFFER SALES AND FIRST LINE OF SUPPORT

Bangalore, 3 July 2008: IDS Software Pvt. Ltd. (IDS), global leader in providing integrated IT solutions for hospitality industry, has reinforced its presence in Oman by partnering with Vision IT, an IT solutions & Infrastructure Company in the region for its sales and first line of support in the country. With the Sultanate of Oman being promoted aggressively as the tourism destination for GCC countries, this association will boost IDS' presence in the Middle East which already has formidable presence in places such as UAE, Qatar, Saudi Arabia, Egypt and Bahrain.

Oman has the best natural resources for attracting leisure tourism and numerous projects are being sanctioned by the government every quarter. The country is seeing 5, 4 & 3 star and Service Apartment projects being sanctioned a plenty by the government. IDS already services few renowned clients such as Al Nahda Resort, Ramee Guestline Hotel and Beirut Restaurant to name a few.

Vision IT Solutions is a part of the reputed and diversified North Ocean Enterprises LLC group of companies operating in the Sultanate of Oman. Vision IT Solutions offers end-to-end solutions and services which revolve around the industry standard such as hardware systems, software systems, networking, security and data capture. The company exercises a strong presence in Muscat, Sohar, Nizwa, and Salalah. After Saudi Arabia, where IDS has a similar and successful arrangement with Hussain A.W Al Moallam Cont., IDS is confident that the tie-up with Vision will open up vistas of opportunities for its hospitality products!

Mr. Rajesh. P. Yadav, General Manager, Sales, IDS Software Pvt. Ltd. said, "Vision IT solutions not only brings its experience but good IT infrastructure systems to the region. They have a good support service system in place and we are taking this opportunity to introduce our products and penetrate the Oman market. This tie-up is further strengthening our vision of expanding into 40 countries from the current 20, by the end of FY 2008-2009."

"IDS is one of the pioneers in Hospitality Solutions, there is lot of push from the Oman government to promote tourism here and we feel that our tie-up with IDS would be a beneficial one for both companies since we have the local presence in Muscat and can deliver best Hospitality solutions supported by prompt onsite services to customers in Oman," commented Mr. Ashfaque Ahmed, General Manager, Vision IT Solutions.

ABOUT IDS SOFTWARES PVT LTD

IDS Softwares Pvt Ltd is a global leader in integrated IT solutions for the Hospitality industry. The company, for over twenty years, has been designing, developing, marketing and maintaining a comprehensive range of information management systems enabling businesses of varied sizes, including hotels, restaurants, clubs and resorts. With Regional Sales and Support offices spread across the globe, the company has more than 1300 clients in over 20 countries.

IDS markets its hospitality software product under the umbrella brand 'Fortune Suite of integrated solutions.' The products address multiple aspects of the industry such as, Property Management Products, Restaurant Management Products, Web based Products (Central Reservation Systems) and Business and Service enhancement Products. The company's Global R&D Center at Bangalore, India, offers support to its customers 24x7x365. IDS Softwares' clients include Best Western, Club Mahindra Holidays, Emirates Concorde, ETA Star group - Middle East, Fortune Park Group, Holiday Inn Hotels & Resorts, Ramada Worldwide, Ramee Group of Hotels, Royal Orchid Hotels, Sarovar Group, The Ffort Radisson etc.

Website: www.idsfortune.com

About Vision IT Solutions

Vision IT is a leading Information Technology company providing services to verticals, like Government, Banking, Education, Corporate Organisations, Oil companies, Telcos. We are focused on delivering high-quality products and services in many critical domains including technology solutions implementation, customized application development, hardware infrastructure, product deployment & training, complete network solutions and IT consultancy. Our core solutions and services include Knowledge Management, Systems Management, Asset Life Cycle Management, Hospitality, Backup & Recovery Solutions, Security Services, IT Support services.