

Press Release

IDS NEXT Teams with Pegasus Solutions to Offer Real-Time Two-way GDS Connectivity for Hotels

Bangalore, March 6, 2013 - IDS NEXT, a global leader in ERP and total technology solutions for the hospitality and leisure industries, has teamed with Pegasus Solutions to offer a two-way global distribution system (GDS) interface. Pegasus Solutions, which connects nearly 100,000 hotels worldwide to the GDS, enables IDS NEXT to deliver real-time online hotel room booking with instant confirmation to users in Southern Asia, the Middle East, and much of Africa.

Said **Binu Mathews, President and COO, IDS NEXT**, “We are delighted to offer hoteliers a real-time two-way interface with Pegasus Solutions to generate more booking opportunities in these markets. Pegasus offers advanced and affordable connectivity to hotels in 200 countries, including connections to thousands of online channels. This connection between our property management system and Pegasus’ Switch will help our customers expand their hotel reach, tap into international travel trends, increase room bookings, and grow revenue.”

The two-way interface leverages **Pegasus Connect+**, which delivers advanced next generation seamless connectivity to the GDS and more than 1,000 online ADS channels. Additionally, interfacing with the IDS property management system, gives hotels easy management of rates and inventory across the global distribution channels in real-time.

Speaking about the GDS Connect for IDS NEXT, Rachel Grier, Senior Vice President at Pegasus Solutions said, “Teaming with IDS NEXT allows us to offer new users a Pegasus connection, which delivers a world of selling opportunities. With 25 years of expertise and 3,000 customers, IDS NEXT opens many new markets for us to bring this connection to properties who will truly benefit.”

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About IDS NEXT Global Business Solutions

IDS Softwares Pvt. Ltd. “[IDS NEXT Global Business Solutions](#)”, is a global leader in providing ERP and total technology solutions for the Hospitality and Leisure industries. With a track record that spans over 25 years, we have earned the trust of over 3000 customers globally with a strong presence in 40 countries across South Asia, Middle East, Asia Pacific and Africa. IDS NEXT’s clients include a host of prominent hotel chains including Sarovar Hotels & Resorts, ITC Fortune Group, Royal Orchid Hotels, Pride Hotels, Ramada Hotels and others.

IDS NEXT's portfolio of capabilities include Strategic Consulting, Business Outcome Services, Internet and Mobility Solutions, Total Technology Solutions and a range of next generation software products that addresses the hospitality industry, such as independent hotels, chain hotels, business hotels, resorts, clubs, service apartments, limited service, spas, cruise liners and restaurants.

For further information please visit <http://idsnext.com/>

About Pegasus Solutions

[Pegasus Solutions](#) is the single largest processor of electronic hotel transactions, delivering advanced and affordable connectivity and distribution solutions to nearly 100,000 hotels worldwide. Pegasus connects hotels to crucial sources of business, facilitating almost \$16 billion for its clients annually. In addition to foundational global distribution system (GDS) access and online connectivity, Pegasus delivers online, social marketing and booking solutions through its [Open Hospitality](#) division, industry-preferred global commission processing, and powerful reservation tools to convert and capture bookings. As a trusted partner in generating guest room demand and sales, Pegasus also offers hotels actionable business intelligence through its PegasusView Market Performance reports to help hotels understand and respond to changing market conditions.

Pegasus has 18 offices in 10 countries, including regional hubs in New York, Dallas, Scottsdale, Frankfurt, London, Madrid, Sao Paulo, Tokyo and Singapore. For more information, visit www.pegs.com or www.openhospitality.com.

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