

IDS NEXT Helps Hotels Beat Summer Costs with Energy Saving Technology

Partners with Energex to provide cutting edge Energy Management Systems

Bangalore, May 03, 2012 – IDS NEXT, leading provider of ERP and total technology solutions for the hospitality and leisure industries, announced a new partnership with *Energex*, a world renowned manufacturer of occupancy based energy management solutions for hospitality. This partnership will make sophisticated energy management systems available to both upcoming and existing hotels, helping them reduce energy costs by as much as 30 to 50%.

The Energy Management Systems directly interface with existing heating, ventilation and air conditioning (HVAC) systems, regulating the energy consumption at the property. Hoteliers can directly access data and analysis of the energy consumption through the FortuneNEXT Property Management System.

Commenting on this strategic partnership, **Mr. Solomon James, Vice President, IDS Networks Group**, a division of IDS NEXT, said “At IDS NEXT, we consult with our customers to identify methods of increasing revenue, reducing costs and enhancing guest delight through technology adoption. One constant feedback over the years has been the need for a smart energy management solution that finds the right balance between energy conservation and guest comfort. Our partnership with *Energex* is the result of our efforts to address this need.”

Explaining how these tools keep a check on energy consumption, **Mr. Rami Belson, President and CEO of Energex**, said “Our partnership with IDS NEXT enables hoteliers to install an integrated system that interfaces with the Property Management System, enabling them access to power consumption statistics on the go. In addition, the Energex building energy management system is easy to install. Since it directly integrates with existing HVAC systems, it eliminates the need to build a new network. The system can be installed in as little as 20 minutes per room. Also, the Energex occupancy sensors let housekeeping staff know if a room is occupied, so they can work more efficiently and reduce guest interruptions.”

Existing hotel properties can benefit from this offering with minimal or no structural changes or disruption to service, as the solution can be retro-fitted. Coming from IDS stable, this solution is available in different configurations that are affordable for small and boutique hotels, while accommodating the complex needs of large deluxe properties too.

Energy Management Systems are also environmentally beneficial as they help reduce the consumption of electricity, a key factor for hotels seeking LEED certification.

About IDS NEXT

IDS Softwares Pvt. Ltd. “IDS NEXT”, is a global leader in providing ERP and total technology solutions for the Hospitality and Leisure industries. With a track record that spans over 25 years, we have earned the trust of over 3000 customers globally with a strong presence in 40 countries across South Asia, Middle East, Asia Pacific and Africa. IDS NEXT’s clients include a host of prominent hotel chains including Sarovar Hotels & Resorts, ITC Fortune Group, Royal Orchid Hotels, Pride Hotels, Ramada Hotels and others.

IDS NEXT’s portfolio of capabilities include Strategic Consulting, Business Outcome Services, Custom Design and Development, Total Technology Solutions and a range of next generation software products that addresses the hospitality industry, such as independent hotels, chain hotels, business hotels, resorts, clubs, service apartments, limited service, spas, cruise liners and restaurants.

For further information please visit <http://idsnext.com/>

About Energex Inc.

Energex is a BC-based developer and manufacturer of advanced energy, information and security solutions for the hospitality industry. Since 1992, Energex has been developing advanced energy management occupancy sensors for use in hotels, time share units, assisted care living homes and other residential developments. The Energex system makes it possible for the world to significantly reduce energy waste, via a simple yet effective system that monitors occupancy. The Energex technology, which is worth two LEED (Leadership in Energy and Environmental Design) credits, is deployed in over 14 countries and has been tested and approved by major North American utilities, including BC Hydro.

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